

**MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS
OF GATEWAY TO L.A. PBID INC.
CALIFORNIA NONPROFIT MUTUAL BENEFIT CORPORATION
October 11, 2007**

The board of directors meeting of Gateway to L.A. PBID, Inc. a California nonprofit mutual benefit corporation was held on October 11, 2007 at 8:00 a.m. at the Los Angeles Airport Marriott located at 5855 W. Century Blvd., Los Angeles.

27 individuals attended the meeting as follows:

- Grant Coonley, Hilton Los Angeles Airport
- Steven Hall, LAX Marriott
- Michael Payton, Crowne Plaza LAX
- Glenn Sampert, Westin LAX
- Michael Washington, Westin LAX
- Bill Geary, Carlsberg Management
- Charles Bassett, LRW Investments
- Paul Gnasso, Ace Parking
- Paul Verduin, Courtyard by Marriott
- Marco Khorasani, VIP Tours
- David Voss, LAX / Coastal COC
- John Ruhlen, Westchester BID
- Floyd Fouquette, Com'l RE
- Aref Khosravi, Fouquette Com. RE
- Gabe Sermenio, Mayor's Bus. Team
- Dwayne Gathers, LAEDC
- Don Duckworth, Westchester BID
- Eric Glyn-Davies, HB Drollinger
- Miki Payne, HB Drollinger
- Janet Hackney, LAWA
- Gina Marie Lindsey, LAWA
- John Noguez, L.A. County Tax Assessor Office
- Edgar Saenz, Rep. Maxine Waters
- David Fu, Attorney
- Richard Moon, CPA
- Jim Sakalis, Gateway to L.A.
- Laurie Hughes, Gateway to L.A.

1. WELCOME / INTRODUCTIONS

Grant Coonley welcomed the attendees and introduced new members – Glenn Sambert, Charles Bassett, Paul Gnasso.

2. ANNUAL BOARD – ELECTION OF BOARD OF DIRECTORS

Attorney David Fu conducted the election of Board of Directors.

i) Vote on Corporation's New Board of Directors

Voice vote adapted the proposed slate of directors as presented:

Kara Altice-Montes (representing the Sheraton Gateway LAX: Class A1 Member)
Robert Bargas (representing the Four Points Sheraton LAX: Class A1 Member)
Charles Bassett (representing LRW Investments: Class A1 Member)
Cindy Boulton (representing the Radisson LAX: Class A1 Member)
Steven Hall (representing Marriott: Class A1 Member)
Glenn Sampert (representing Westin LAX: Class A1 Member)
Grant Coonley (representing Hilton Los Angeles Airport: Class A1 Member)
Martin Coyne (representing AMB International Airport Centers: Class A1 Member)
William Geary (representing Carlsberg Management: Class A1 Member)
Paul Gnasso (representing Ace Parking: Class C Member)
Conrad Klingenstein (representing Jamison Services: Class A1 Member)
Gregory Lehman (representing Renaissance Montura Hotel: Class A1 Member)
Lance Lipscomb (representing Travelodge: Class C Member)
Michael Payton (representing Crowne Plaza Los Angeles Airport: Class A1 Member)
Jim Ritchie (representing Los Angeles World Airports: Class A1 Member)
Tommy Spencer (representing Holiday Inn: Class A1 Member)
Mehran Torkzadeh (representing PRG Parking: Class A1 Member)
Paul Verduin (representing Embassy Suites LAX - North: Class A1 Member)

ii) Authorization and approval of Executive Committee Members

Voice vote adopted the proposed slate of executive directors as presented:

Grant Coonley	Bill Geary
Michael Payton	Mehran Torkzadeh
Conrad Klingenstein	Paul Verduin

iii) Ratification of Executive Committee Actions

Voice vote ratified the actions of the Executive Committee from October 2006 thru September 2007.

3. PUBLIC COMMENTS

No comments from the public.

4. APPROVAL OF MEETING MINUTES – September 13, 2007

The minutes of the September 14, 2006 board of directors meeting were approved as presented.

5. FINANCIAL REPORT

Dick Moon presented the Financial Report including the Statement of Financial Position as of September 30, 2007 with total assets of \$264,387.40; the January through September 2007 Budget vs. Actual showing expenses under budget by \$27,723; and the 2007 year-end forecast.

The financial report was unanimously approved by the Board of Directors.

6. Special Guest Speaker – Gina Marie Lindsey, Executive Director – LAWA

Pinch hitting for BOAC President, Alan Rothenberg, Mrs. Lindsey briefed members on projects at LAX including:

- Issues of concern to the hotels participating in the Consolidated Shuttle program
- Consolidated Rental Car facility & People mover – estimated to cost \$800 million
- Fly Away Program – served 1,058,588 passengers in 2006; \$4 / pass. Charge; \$5.40 / passenger cost
- Mid-field Satellite Project – Estimated completion 2012; A380 service to start Summer 2008; additional concession space is needed
- North Airfield – Nasa Ames Research is being engaged to study risks
- LAX Specific Plan Amendment Study

7. Recycling Program Update

Environmental Engineer, Eugene Tseng, was recently engaged by Gateway to L.A. to assist in the process of setting up a comprehensive recycling program for the BID. Mr. Tseng gave a presentation on his background and outlined the plan on evaluating the recycling bidders, selecting a contractor(s) to provide services, and goals for recycling.

8. EXECUTIVE DIRECTOR'S REPORT

Laurie Hughes' report included:

Ambassador Program

	Aug-07	Aug-06	Sept-07	Sept-06
All Citizen Contacts	729	786	651	765
Panhandler Contacts	164	156	128	182

Senior Lead Officer Tom Wicks is being reassigned.

Jim Sakalis is elected to the Board of LAPD Pacific Division Boosters.

Ocean Express

	Aug-07	Aug-06	Sept-07	Sept-06
Passengers	6759	5869	6216	5646
Increase/Decrease	+15%		+ 10%	

Winter Hours – 10:00 a.m. – 8:00 p.m.

Century Blvd. Median Beautification

Construction ahead of schedule. Cost of installation of electrical connections absorbed into budget.

No cost to GW2LA.

Newsracks - More news racks have been tagged for removal.

98th Street Parking Restriction request

Request has been submitted to Bureau of Traffic Management. Calls will be made to properties verifying signer authorization.

Recycling Program

Eugene Tseng created a spreadsheet for Trash Hauling Providers to submit cost information.

Community Outreach

Gateway to L.A. hosting the Chamber of Commerce Protectors Breakfast on October 17th at the Crowne Plaza.

November 20 – Holiday Lunch Concert

Meeting adjourned.